



SELECTION

CONFIGURATION

SUBMITTALS

ORDERS

## Software Briefing

June 2023

Welcome to newest Edition of the Ruskin Software Briefing. We are pleased to announce the following product and software updates associated with Leads, Solution Navigator, and Edge.

Platform updates released **June 15, 2023**

Thank you for selling Ruskin!

### PRODUCT UPDATES

#### Ruskin Price Increase June 2023 Incorporated

Ruskin is implementing a price increase on all orders effective June 23rd, 2023. While we have been able to offset some inflationary pressures, sharply rising labor and component cost remain a challenge. Due to increased cost, we are implementing the following price adjustments. Freight surcharges will remain the same.

Product line	Increase %
Commercial and Life Safety Dampers	5.9%
Industrial Dampers	5.9%
Aluminum Louvers	3.9%
Steel Louvers	3.9%
Silencers and Panels	5.9%

#### Company Names on Dynamic Submittal Cover Page



##### Submittal Data

6/15/2023

Project Name: CBM 2023-06 Release

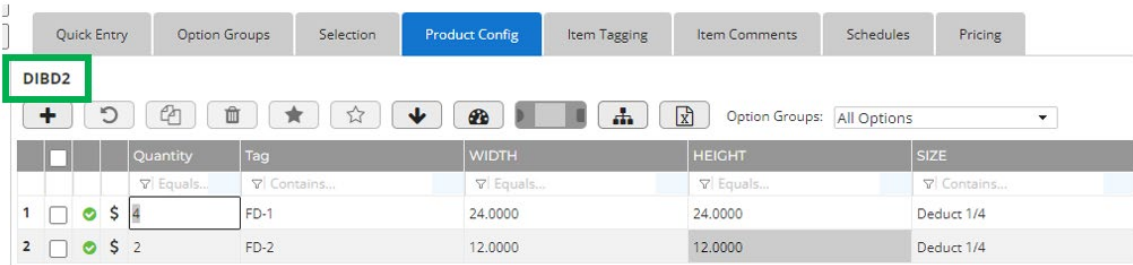
Engineer: ABC Mechanical Engineers

Architect: ABC Mechanical Engineers

Contractor: ABC Engineering

Within the Team & Contacts section in Solution Navigator, Project Contacts can be added and assigned the Role of Architect, Engineer, or Contractor. The Companies now appear on the Ruskin Dynamic Submittal Cover Page.

## SOFTWARE UPDATES



## Model Name Now Displayed in Configurator

The Model Name is now visible on the Quick Entry, Option Groups, Product Config, Item Tagging, and Item Comments tabs.

Quick Entry	Option Groups	Selection	Product Config	Item Tagging	Item Comments	Schedules	Pricing												
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		Model Name	Designation	Quantity	Unit	Total List Price (\$)	Multiplier	Marketing Program	Ship Cycle	Ship Cycle Charges (\$)	Total Net Price (\$)	Fit & Bunching (%)	Markup (%)	Total Sell Price (\$)	Unit Net Price (\$)	Unit Sell Price (\$)			
		Y'	Y'	Y'	Y'	Y' (\$)	Y'	Y' C	Y' Comment	Y' Contain	Y' (\$)	Y'	Y'	Y' (\$)	Y' (\$)	Y' (\$)			
1	5	I060	1	Tag Set		\$1,138.60	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$290.55	\$807.32	2.5	0.00%	\$827.51	\$807.32	\$827.51			
2	5	I060	1	Tag Set		\$2,322.87	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$511.15	\$1,688.21	2.5	0.00%	\$1,688.21	\$1,647.03	\$1,688.21			
3	5	I060	1	Tag Set		\$3,976.50	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$875.09	\$2,819.75	2.5	0.00%	\$2,890.24	\$2,819.75	\$2,890.24			
4	5	I060	1	Tag Set		\$10,289.55	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$2,354.22	\$7,295.81	2.5	0.00%	\$7,478.20	\$7,295.81	\$7,478.20			
5	5	I060	1	Tag Set		\$6,193.88	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$4,391.77	\$4,501.56	2.5	0.00%	\$4,501.56	\$4,391.77	\$4,501.56			
6	5	I060	1	Tag Set		\$754.00	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$163.92	\$534.62	2.5	0.00%	\$547.99	\$534.62	\$547.99			
7	5	I060	1	Tag Set		\$2,039.00	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$448.68	\$1,448.75	2.5	0.00%	\$1,481.90	\$1,448.75	\$1,481.90			
8	5	I060	1	Tag Set		\$316.00	0.489	STANDARD	72 Hour 48h (CA, LX, PA)*	\$69.54	\$224.06	2.5	0.00%	\$229.66	\$224.06	\$229.66			
9	5	I037	1	Tag Set		\$2,942.78	0.489	STANDARD	5 Day 38h (CA, LX, PA)*	\$507.08	\$1,955.88	2.5	0.00%	\$2,004.77	\$1,955.88	\$2,004.77			
10	5	I037	1	Tag Set		\$1,465.26	0.489	STANDARD	5 Day 38h (CA, LX, PA)*	\$265.78	\$967.29	2.5	0.00%	\$967.29	\$967.29	\$967.29			
11	5	I037	1	Tag Set		\$2,109.60	0.489	STANDARD	5 Day 38h (CA, LX, PA)*	\$361.06	\$1,392.65	2.5	0.00%	\$1,427.47	\$1,392.65	\$1,427.47			
12	5	I002	4	FD-1		\$874.80	0.519	STANDARD	STANDARD	\$0.00	\$454.02	2.5	0.00%	\$465.37	\$115.51	\$116.34			
13	5	I002	2	FD-2		\$533.90	0.519	STANDARD	STANDARD	\$0.00	\$277.09	2.5	0.00%	\$284.02	\$138.55	\$142.01			
14	5	I0375DX	1	LVR-1		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
15	5	I0375DX	1	LVR-2		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
16	5	I0375DX	1	LVR-3		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
17	5	I0375DX	1	LVR-4		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
18	5	I0375DX	1	LVR-5		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
19	5	I0375DX	1	LVR-6		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
20	5	I0375DX	1	LVR-7		\$2,966.25	0.432	STANDARD	STANDARD	\$0.00	\$1,281.42	2.5	0.00%	\$1,313.46	\$1,281.42	\$1,313.46			
21	5	I0375DX	1	Tag Set		\$2,042.40	0.432	STANDARD	STANDARD	\$0.00	\$882.32	2.5	0.00%	\$904.37	\$882.32	\$904.37			
22	5	ACTUATOR	1	Tag Set		\$480.00	0.489	STANDARD	STANDARD	\$0.00	\$234.72	2.5	0.00%	\$240.59	\$234.72	\$240.59			
23	5	DP06K	1	Tag Set		\$5,079.00	0.262	STANDARD	10 Day 0h (PA)*	\$0.00	\$1,330.70	2.5	0.00%	\$1,363.97	\$1,330.70	\$1,363.97			
24	5	LO3750AX	1	Tag Set		\$1,084.42	0.432	STANDARD	STANDARD	\$0.00	\$468.47	2.5	0.00%	\$480.18	\$468.47	\$480.18			
25	5	I036	1	Tag Set		\$7,105.65	0.489	STANDARD	STANDARD	\$0.00	\$3,561.53	2.5	0.00%	\$3,561.53	\$3,474.66	\$3,561.53			
26	5	I037	1	Tag Set		\$2,081.24	0.489	STANDARD	STANDARD	\$0.00	\$1,017.73	2.5	0.00%	\$1,043.17	\$1,017.73	\$1,043.17			
27	5	I037	1	Tag Set		\$1,157.16	0.489	STANDARD	STANDARD	\$0.00	\$555.85	2.5	0.00%	\$580.00	\$555.85	\$580.00			

### Pricing Details when Viewing All Products on Pricing Tab

Users can view pricing details of each respective item when using the View All button on the Pricing tab.

Quick Entry   Option Groups   Selection <b>Product Config</b> Item Tagging   Item Comments   Schedules   Pricing									
ELF6375DX									
<div> <span>+</span> <span>↺</span> <span>📄</span> <span>🗑️</span> <span>★</span> <span>☆</span> <span>↓</span> <span>👤</span> <span>👥</span> <span>📄</span> </div> Option Groups: All Options									
		Quantity	Tag	WIDTH	HEIGHT	SIZE	FRAME		
		▽ Equals...	▽ Contains...	▽ Equals...	▽ Equals...	▽ Contains...	▽ Contains...		
1	<input checked="" type="checkbox"/>	\$ 1	LVR-1	72.0000	72.0000	Deduct 1/4	BOX		
2	<input type="checkbox"/>	\$ 1	LVR-2	72.0000	72.0000	Deduct 1/4	BOX		
3	<input type="checkbox"/>	\$ 1	LVR-3	72.0000	72.0000	Deduct 1/4	BOX		
4	<input type="checkbox"/>	\$ 1	LVR-4	72.0000	72.0000	Deduct 1/4	BOX		
5	<input type="checkbox"/>	\$ 1	LVR-5	72.0000	72.0000	Deduct 1/4	BOX		
6	<input type="checkbox"/>	\$ 1	LVR-6	72.0000	72.0000	Deduct 1/4	BOX		
7	<input type="checkbox"/>	\$ 1	LVR-7	72.0000	72.0000	Deduct 1/4	BOX		

## Introducing the Reset to Default Line Item(s) Button

Users can click the new icon when selecting one or multiple lines. This will reset the line or lines back to their default options.

**Caution:** The initial release wipes all values, including Quantity, Width, Height, and tag fields. The July 2023 release will correct this behavior, keeping these fields as entered.

## Ruskin Company

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